



<b>Title</b>	<b>GSE Membership Survey 2008</b>
<b>Number of questions</b>	<b>41</b>
<b>Total number of submissions</b>	<b>219</b>

**GSE & IBM IT Technical Conferences**

1. Which GSE and IBM IT Technical Conferences have you attended in the past 2 years? (check all that apply)			
Answer	Amount	Percentage	
GSE Management Summit: Business Innovation - Driven by IT, 08-09 October 2007, Bonn	18	8.45 %	
GSE Regional Conference 2008	53	24.88 %	
GSE Regional Conference 2007	56	26.29 %	
IBM Tivoli Technical User Conference, 11-15 June 2007, Rome	6	2.82 %	
IBM Lotus Technical Conference, 2-3 June 2008, Amsterdam	0	0 %	
IBM Information Management Technical Conference, 21-25 May 2007, Düsseldorf	5	2.35 %	
IBM System z Technical Conference, 5-9 May 2008, Dresden	30	14.08 %	
IBM System z Technical Conference, 16-20 April 2007, Munich	33	15.49 %	
1st European IBM/GSE Conference for zVSE/zVM and Linux on System z, 15-17 October 2007, Stuttgart	7	3.29 %	
IBM WebSphere and T&M Technical Conference, 5-9 November 2007, Vienna	16	7.51 %	
IBM System x & BladeCenter Technical Conference, 6-8 October 2008, Dublin	0	0 %	
IBM System x & BladeCenter Technical Conference, 16-18 October 2007, Zurich	0	0 %	
IBM System Storage and Storage Networking Symposium, 8-11 September 2008, Montpellier	1	0.47 %	




















IBM System Storage and Storage Networking Symposium, 15-18 October 2007, Montpellier	4	1.88 %	
IBM System p, AIX and Linux Technical University, 5-8 November 2007, Amsterdam	6	2.82 %	
IBM WebSphere Portal Technical Conference, 6-8 October 2008, Berlin	5	2.35 %	
IBM WebSphere Portal Technical Conference, 10-12 September 2007, Munich	4	1.88 %	
None	82	38.50 %	
<b>Number of respondents</b>	<b>213</b>		

**2. Would you be interested in attending a Technical Conference on any of the following subjects ?**






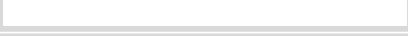








**Networking solutions, VoIP, wireless**

Answer	Amount	Percentage	
--No selection--	187	85.39 %	
Banking	14	6.39 %	
Computer-related Industry	6	2.74 %	
Consulting	2	0.91 %	
Education	1	0.46 %	
Engineering	0	0 %	
Food and Drink Industry	0	0 %	
Government	5	2.28 %	
Insurance	1	0.46 %	
Manufacturing	0	0 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	0	0 %	
Public Utility	0	0 %	
Publishing	0	0 %	
Retail Stores	1	0.46 %	
Telecommunication	0	0 %	
Tourism	0	0 %	
Transport and Distribution	2	0.91 %	
<b>Number of respondents</b>	<b>219</b>		

### Server strategies: consolidation, cost management

Answer	Amount	Percentage	
--No selection--	164	74.89 %	
Banking	22	10.05 %	
Computer-related Industry	9	4.11 %	
Consulting	5	2.28 %	
Education	2	0.91 %	
Engineering	2	0.91 %	
Food and Drink Industry	0	0 %	
Government	5	2.28 %	
Insurance	3	1.37 %	
Manufacturing	1	0.46 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	1	0.46 %	
Public Utility	0	0 %	
Publishing	1	0.46 %	
Retail Stores	1	0.46 %	
Telecommunication	1	0.46 %	
Tourism	0	0 %	
Transport and Distribution	2	0.91 %	
<b>Number of respondents</b>	<b>219</b>		



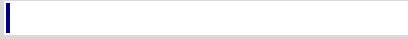








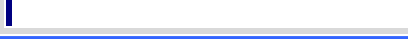
### Outsourcing




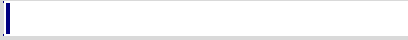















Answer	Amount	Percentage	
--No selection--	175	79.91 %	
Banking	20	9.13 %	
Computer-related Industry	8	3.65 %	
Consulting	2	0.91 %	
Education	0	0 %	
Engineering	0	0 %	
Food and Drink Industry	0	0 %	
Government	4	1.83 %	
Insurance	4	1.83 %	
Manufacturing	3	1.37 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	0	0 %	
Public Utility	0	0 %	

Publishing	0	0 %	
Retail Stores	1	0.46 %	
Telecommunication	1	0.46 %	
Tourism	0	0 %	
Transport and Distribution	1	0.46 %	
<b>Number of respondents</b>	<b>219</b>		

<b>Security solutions and services</b>			
<b>Answer</b>	<b>Amount</b>	<b>Percentage</b>	
--No selection--	173	79 %	
Banking	20	9.13 %	
Computer-related Industry	3	1.37 %	
Consulting	3	1.37 %	
Education	2	0.91 %	
Engineering	0	0 %	
Food and Drink Industry	0	0 %	
Government	5	2.28 %	
Insurance	5	2.28 %	
Manufacturing	2	0.91 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	0	0 %	
Public Utility	0	0 %	
Publishing	1	0.46 %	
Retail Stores	2	0.91 %	
Telecommunication	2	0.91 %	
Tourism	0	0 %	
Transport and Distribution	1	0.46 %	
<b>Number of respondents</b>	<b>219</b>		

<b>Storage</b>			
<b>Answer</b>	<b>Amount</b>	<b>Percentage</b>	
--No selection--	160	73.06 %	
Banking	25	11.42 %	
Computer-related Industry	7	3.20 %	
Consulting	5	2.28 %	
Education	0	0 %	
Engineering	1	0.46 %	
Food and Drink Industry	0	0 %	

Government	10	4.57 %	
Insurance	4	1.83 %	
Manufacturing	1	0.46 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	1	0.46 %	
Public Utility	0	0 %	
Publishing	1	0.46 %	
Retail Stores	2	0.91 %	
Telecommunication	0	0 %	
Tourism	0	0 %	
Transport and Distribution	2	0.91 %	
<b>Number of respondents</b>	<b>219</b>		

<b>System i</b>			
<b>Answer</b>	<b>Amount</b>	<b>Percentage</b>	
--No selection--	207	94.52 %	
Banking	6	2.74 %	
Computer-related Industry	4	1.83 %	
Consulting	1	0.46 %	
Education	0	0 %	
Engineering	0	0 %	
Food and Drink Industry	0	0 %	
Government	1	0.46 %	
Insurance	0	0 %	
Manufacturing	0	0 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	0	0 %	
Public Utility	0	0 %	
Publishing	0	0 %	
Retail Stores	0	0 %	
Telecommunication	0	0 %	
Tourism	0	0 %	
Transport and Distribution	0	0 %	
<b>Number of respondents</b>	<b>219</b>		

**System p**

Answer	Amount	Percentage	
--No selection--	187	85.39 %	
Banking	11	5.02 %	
Computer-related Industry	6	2.74 %	
Consulting	6	2.74 %	
Education	1	0.46 %	
Engineering	2	0.91 %	
Food and Drink Industry	0	0 %	
Government	0	0 %	
Insurance	1	0.46 %	
Manufacturing	1	0.46 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	1	0.46 %	
Public Utility	0	0 %	
Publishing	1	0.46 %	
Retail Stores	2	0.91 %	
Telecommunication	0	0 %	
Tourism	0	0 %	
Transport and Distribution	0	0 %	
<b>Number of respondents</b>	<b>219</b>		












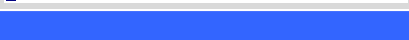
**System x**




















Answer	Amount	Percentage	
--No selection--	203	92.69 %	
Banking	8	3.65 %	
Computer-related Industry	2	0.91 %	
Consulting	2	0.91 %	
Education	1	0.46 %	
Engineering	0	0 %	
Food and Drink Industry	0	0 %	
Government	2	0.91 %	
Insurance	1	0.46 %	
Manufacturing	0	0 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	0	0 %	
Public Utility	0	0 %	

Publishing	0	0 %	
Retail Stores	0	0 %	
Telecommunication	0	0 %	
Tourism	0	0 %	
Transport and Distribution	0	0 %	
<b>Number of respondents</b>	<b>219</b>		

<b>System z</b>			
<b>Answer</b>	<b>Amount</b>	<b>Percentage</b>	
--No selection--	80	36.53 %	
Banking	48	21.92 %	
Computer-related Industry	21	9.59 %	
Consulting	11	5.02 %	
Education	3	1.37 %	
Engineering	4	1.83 %	
Food and Drink Industry	0	0 %	
Government	12	5.48 %	
Insurance	20	9.13 %	
Manufacturing	3	1.37 %	
Oil and Chemicals	0	0 %	
Other Finance	2	0.91 %	
Pharmaceuticals	1	0.46 %	
Public Utility	2	0.91 %	
Publishing	2	0.91 %	
Retail Stores	4	1.83 %	
Telecommunication	2	0.91 %	
Tourism	0	0 %	
Transport and Distribution	4	1.83 %	
<b>Number of respondents</b>	<b>219</b>		






<b>IT Architectures and Infrastructure Solutions</b>			
<b>Answer</b>	<b>Amount</b>	<b>Percentage</b>	
--No selection--	115	52.51 %	
Banking	36	16.44 %	
Computer-related Industry	14	6.39 %	
Consulting	11	5.02 %	
Education	2	0.91 %	
Engineering	2	0.91 %	
Food and Drink Industry	0	0 %	

Government	8	3.65 %	
Insurance	13	5.94 %	
Manufacturing	3	1.37 %	
Oil and Chemicals	1	0.46 %	
Other Finance	0	0 %	
Pharmaceuticals	1	0.46 %	
Public Utility	1	0.46 %	
Publishing	1	0.46 %	
Retail Stores	4	1.83 %	
Telecommunication	2	0.91 %	
Tourism	1	0.46 %	
Transport and Distribution	4	1.83 %	
<b>Number of respondents</b>	<b>219</b>		






<b>IT Solutions for Business as Banking, Government, Industry...</b>			
<b>Answer</b>	<b>Amount</b>	<b>Percentage</b>	
--No selection--	158	72.15 %	
Banking	25	11.42 %	
Computer-related Industry	4	1.83 %	
Consulting	5	2.28 %	
Education	3	1.37 %	
Engineering	2	0.91 %	
Food and Drink Industry	0	0 %	
Government	7	3.20 %	
Insurance	9	4.11 %	
Manufacturing	2	0.91 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	0	0 %	
Public Utility	0	0 %	
Publishing	0	0 %	
Retail Stores	0	0 %	
Telecommunication	2	0.91 %	
Tourism	1	0.46 %	
Transport and Distribution	1	0.46 %	
<b>Number of respondents</b>	<b>219</b>		

**3. How do you judge the IBM IT Technical Conferences in partnership with GSE in general?**






**Conference venue**

Answer	Amount	Percentage	
excellent	24	12.12 %	
very good	110	55.56 %	
good	56	28.28 %	
fair	5	2.53 %	
not well/needs improvement	3	1.52 %	
<b>Number of respondents</b>	<b>198</b>		






**Conference facilities**

Answer	Amount	Percentage	
excellent	29	14.65 %	
very good	107	54.04 %	
good	57	28.79 %	
fair	2	1.01 %	
not well/needs improvement	3	1.52 %	
<b>Number of respondents</b>	<b>198</b>		

**Conference content**

Answer	Amount	Percentage	
excellent	24	12.12 %	
very good	112	56.57 %	
good	56	28.28 %	
fair	4	2.02 %	
not well/needs improvement	2	1.01 %	
<b>Number of respondents</b>	<b>198</b>		

**Value for money**

Answer	Amount	Percentage	
excellent	17	8.54 %	
very good	82	41.21 %	
good	70	35.18 %	
fair	21	10.55 %	
not well/needs improvement	9	4.52 %	
<b>Number of respondents</b>	<b>199</b>		

**4. A MAC on which of the following themes would you be interested in joining in the next 2 years (check all that apply):**

Answer	Amount	Percentage	
System z	127	68.65 %	
Tivoli	23	12.43 %	
WebSphere	41	22.16 %	
Application Development	35	18.92 %	
Storage	52	28.11 %	
Other - please name:	20	10.81 %	
<b>Number of respondents</b>	<b>185</b>		

**5. An ISC on which of the following themes would you be interested in joining in the next 2 years (check all that apply):**

Answer	Amount	Percentage	
Consumer Goods Industry	7	4.40 %	
RFID	23	14.47 %	
Banking	71	44.65 %	
Government	30	18.87 %	
Insurance	39	24.53 %	
Your specific industry - to indicate below	16	10.06 %	
Other theme - please name:	13	8.18 %	
<b>Number of respondents</b>	<b>159</b>		

**Your specific industry:**

Answer	Amount	Percentage	
--No selection--	0	0 %	
Banking	0	0 %	
Computer-related Industry	3	18.75 %	
Consulting	2	12.50 %	
Education	0	0 %	
Engineering	0	0 %	
Food and Drink Industry	0	0 %	
Government	0	0 %	
Insurance	0	0 %	
Manufacturing	3	18.75 %	
Oil and Chemicals	0	0 %	
Other Finance	0	0 %	
Pharmaceuticals	1	6.25 %	
Public Utility	0	0 %	

Publishing	1	6.25 %	
Retail Stores	2	12.50 %	
Telecommunication	1	6.25 %	
Tourism	0	0 %	
Transport and Distribution	2	12.50 %	
Other, & please specify further below	1	6.25 %	
<b>Number of respondents</b>	<b>16</b>		

### GSE Working Groups

6. Are you currently a member of any of the GSE Working Groups in your Region?			
Answer	Amount	Percentage	
Yes	143	66.20 %	
No	73	33.80 %	
<b>Number of respondents</b>	<b>216</b>		

7. Are you currently a member of the GSE European Working Group "European Enterprise Modernization for zOS"?			
Answer	Amount	Percentage	
Yes	10	4.90 %	
No	194	95.10 %	
<b>Number of respondents</b>	<b>204</b>		

8. If you are a WG Chairman/Chairwoman, did you know you can request access rights as administrator of your Working Group by emailing <a href="mailto:gseimis2@gse.org">gseimis2@gse.org</a> ?			
Answer	Amount	Percentage	
Yes	33	25.58 %	
No	96	74.42 %	
<b>Number of respondents</b>	<b>129</b>		

9. How would you rate your satisfaction with your GSE Working Group(s)?			
Answer	Amount	Percentage	
--No selection--	40	18.26 %	
Excellent	36	16.44 %	
Very good	88	40.18 %	
Good	43	19.63 %	
Fair	9	4.11 %	
Not well/needs improvement	3	1.37 %	
<b>Number of respondents</b>	<b>219</b>		

10. How would you rate IBM's level of support to your GSE Working Group(s)?			
Answer	Amount	Percentage	
--No selection--	43	19.63 %	
Excellent	31	14.16 %	
Very good	73	33.33 %	
Good	58	26.48 %	
Fair	13	5.94 %	
Not well/needs improvement	1	0.46 %	
<b>Number of respondents</b>	<b>219</b>		

11. How would you rate the awareness of existing GSE Working Group in your Region?			
Answer	Amount	Percentage	
--No selection--	36	16.44 %	
Excellent	13	5.94 %	
Very good	55	25.11 %	
Good	69	31.51 %	
Fair	30	13.70 %	
Not well/needs improvement	16	7.31 %	
<b>Number of respondents</b>	<b>219</b>		

**About Your Participation in GSE Activities**

12. When you have an IT related question or problem, how is GSE's response to you in the following ?			
Working Group meeting in-country			
Answer	Amount	Percentage	
excellent	31	16.15 %	
very good	74	38.54 %	
good	67	34.90 %	
fair	16	8.33 %	
not well/needs improvement	4	2.08 %	
<b>Number of respondents</b>	<b>192</b>		

Contact/Network with a colleague you met at a past Working Group meeting			
Answer	Amount	Percentage	
excellent	21	10.94 %	
very good	90	46.88 %	
good	66	34.38 %	
fair	13	6.77 %	
not well/needs improvement	2	1.04 %	
<b>Number of respondents</b>	<b>192</b>		

**Contact/Network with a colleague you met at a past GSE conference**

Answer	Amount	Percentage	
excellent	13	7.03 %	
very good	66	35.68 %	
good	74	40 %	
fair	26	14.05 %	
not well/needs improvement	6	3.24 %	
<b>Number of respondents</b>	<b>185</b>		

**Utilise the facilities on your own [Country's GSE website](#) /**

Answer	Amount	Percentage	
excellent	4	2.13 %	
very good	37	19.68 %	
good	92	48.94 %	
fair	43	22.87 %	
not well/needs improvement	12	6.38 %	
<b>Number of respondents</b>	<b>188</b>		

**13. All things considered, what do you value most about your GSE participation ?**






**Keep current on IT issues**

Answer	Amount	Percentage	
very valuable	94	43.52 %	
valuable	102	47.22 %	
no opinion	15	6.94 %	
of little value	4	1.85 %	
of no value	1	0.46 %	
<b>Number of respondents</b>	<b>216</b>		






**Keep current on new products**

Answer	Amount	Percentage	
very valuable	65	30.23 %	
valuable	119	55.35 %	
no opinion	24	11.16 %	
of little value	5	2.33 %	
of no value	2	0.93 %	
<b>Number of respondents</b>	<b>215</b>		






### Educational Benefits (Learning/Exchange)

Answer	Amount	Percentage	
very valuable	56	26.05 %	
valuable	109	50.70 %	
no opinion	38	17.67 %	
of little value	9	4.19 %	
of no value	3	1.40 %	
<b>Number of respondents</b>	<b>215</b>		






### Network with Members of the IT User community

Answer	Amount	Percentage	
very valuable	87	41.04 %	
valuable	98	46.23 %	
no opinion	23	10.85 %	
of little value	2	0.94 %	
of no value	2	0.94 %	
<b>Number of respondents</b>	<b>212</b>		

### Develop professional contacts

Answer	Amount	Percentage	
very valuable	63	29.44 %	
valuable	111	51.87 %	
no opinion	35	16.36 %	
of little value	4	1.87 %	
of no value	1	0.47 %	
<b>Number of respondents</b>	<b>214</b>		

### Provide input to development of products and offerings through the Requirements process






Answer	Amount	Percentage	
very valuable	20	9.57 %	
valuable	95	45.45 %	
no opinion	71	33.97 %	
of little value	17	8.13 %	
of no value	6	2.87 %	
<b>Number of respondents</b>	<b>209</b>		






Please evaluate 'other'			
Answer	Amount	Percentage	
very valuable	4	17.39 %	
valuable	3	13.04 %	
no opinion	15	65.22 %	
of little value	0	0 %	
of no value	1	4.35 %	
<b>Number of respondents</b>	<b>23</b>		






14. How well do you feel GSE is currently serving your needs in this area?			
Keep current on IT issues			
Answer	Amount	Percentage	
excellent	29	13.62 %	
very good	108	50.70 %	
good	63	29.58 %	
fair	12	5.63 %	
not well/needs improvement	1	0.47 %	
<b>Number of respondents</b>	<b>213</b>		





Keep current on new products			
Answer	Amount	Percentage	
excellent	35	16.43 %	
very good	96	45.07 %	
good	67	31.46 %	
fair	11	5.16 %	
not well/needs improvement	4	1.88 %	
<b>Number of respondents</b>	<b>213</b>		

Educational Benefits			
Answer	Amount	Percentage	
excellent	21	10 %	
very good	82	39.05 %	
good	78	37.14 %	
fair	21	10 %	
not well/needs improvement	8	3.81 %	
<b>Number of respondents</b>	<b>210</b>		

Network with Members of the IT User community			
Answer	Amount	Percentage	
excellent	44	21.05 %	
very good	78	37.32 %	
good	64	30.62 %	
fair	21	10.05 %	
not well/needs improvement	2	0.96 %	
<b>Number of respondents</b>	<b>209</b>		

Develop professional contacts			
Answer	Amount	Percentage	
excellent	35	16.83 %	
very good	74	35.58 %	
good	74	35.58 %	
fair	22	10.58 %	
not well/needs improvement	3	1.44 %	
<b>Number of respondents</b>	<b>208</b>		

Provide input to development of products and offerings through the Requirements process			
Answer	Amount	Percentage	
excellent	10	4.85 %	
very good	56	27.18 %	
good	91	44.17 %	
fair	38	18.45 %	
not well/needs improvement	11	5.34 %	
<b>Number of respondents</b>	<b>206</b>		

Please value 'other'			
Answer	Amount	Percentage	
excellent	0	0 %	
very good	3	27.27 %	
good	5	45.45 %	
fair	2	18.18 %	
not well/needs improvement	1	9.09 %	
<b>Number of respondents</b>	<b>11</b>		

15. All things considered, how satisfied are you with your participation in GSE?			
Answer	Amount	Percentage	
--No selection--	4	1.83 %	
Excellent	24	10.96 %	
Very good	116	52.97 %	
Good	65	29.68 %	
Fair	6	2.74 %	
Not well/needs improvement	4	1.83 %	
<b>Number of respondents</b>	<b>219</b>		

16. How likely are you to continue with your participation in GSE?			
Answer	Amount	Percentage	
--No selection--	5	2.28 %	
Will definitely continue	157	71.69 %	
Will probably continue	41	18.72 %	
Will not continue	3	1.37 %	
Don't know	13	5.94 %	
<b>Number of respondents</b>	<b>219</b>		

### GSE Current European Services

17. Overall, how would you rate your satisfaction with the following aspects of GSE's current centrally-provided services ?			
GSE's image / level of awareness			
Answer	Amount	Percentage	
excellent	8	3.79 %	
very good	89	42.18 %	
good	86	40.76 %	
fair	23	10.90 %	
not well/needs improvement	5	2.37 %	
<b>Number of respondents</b>	<b>211</b>		

Public relations and promotions			
Answer	Amount	Percentage	
excellent	7	3.33 %	
very good	61	29.05 %	
good	98	46.67 %	
fair	35	16.67 %	
not well/needs improvement	9	4.29 %	
<b>Number of respondents</b>	<b>210</b>		

### GSE's Visibility (through any channel / medium)

Answer	Amount	Percentage	
excellent	6	2.84 %	
very good	50	23.70 %	
good	91	43.13 %	
fair	50	23.70 %	
not well/needs improvement	14	6.64 %	
<b>Number of respondents</b>	<b>211</b>		

### GSE European Support Office (ESO) and administration service

Answer	Amount	Percentage	
excellent	14	6.86 %	
very good	48	23.53 %	
good	87	42.65 %	
fair	48	23.53 %	
not well/needs improvement	7	3.43 %	
<b>Number of respondents</b>	<b>204</b>		

### The GSE Annual Membership fee

Answer	Amount	Percentage	
excellent	11	5.31 %	
very good	48	23.19 %	
good	93	44.93 %	
fair	52	25.12 %	
not well/needs improvement	3	1.45 %	
<b>Number of respondents</b>	<b>207</b>		

### GSE Conferences

Answer	Amount	Percentage	
excellent	28	13.53 %	
very good	94	45.41 %	
good	71	34.30 %	
fair	13	6.28 %	
not well/needs improvement	1	0.48 %	
<b>Number of respondents</b>	<b>207</b>		

GSE Conference fees			
Answer	Amount	Percentage	
excellent	13	6.28 %	
very good	45	21.74 %	
good	90	43.48 %	
fair	47	22.71 %	
not well/needs improvement	12	5.80 %	
<b>Number of respondents</b>	<b>207</b>		

18. How aware of GSE is your company's top management?			
Answer	Amount	Percentage	
--No selection--	9	4.11 %	
Excellent	10	4.57 %	
Very good	50	22.83 %	
Good	68	31.05 %	
Fair	53	24.20 %	
Not well/needs improvement	29	13.24 %	
<b>Number of respondents</b>	<b>219</b>		

**GSE Website (<http://www.gse.org>)**

19. How would you rate the following attributes as they apply to the GSE website <a href="http://www.gse.org">http://www.gse.org</a>			
Content			
Answer	Amount	Percentage	
excellent	7	3.35 %	
very good	66	31.58 %	
good	112	53.59 %	
fair	22	10.53 %	
not well/needs improvement	2	0.96 %	
<b>Number of respondents</b>	<b>209</b>		

Navigation			
Answer	Amount	Percentage	
excellent	11	5.26 %	
very good	55	26.32 %	
good	105	50.24 %	
fair	29	13.88 %	
not well/needs improvement	9	4.31 %	
<b>Number of respondents</b>	<b>209</b>		

Speed			
Answer	Amount	Percentage	
excellent	15	7.28 %	
very good	62	30.10 %	
good	105	50.97 %	
fair	22	10.68 %	
not well/needs improvement	2	0.97 %	
<b>Number of respondents</b>	<b>206</b>		

Look and Feel			
Answer	Amount	Percentage	
excellent	8	3.83 %	
very good	54	25.84 %	
good	104	49.76 %	
fair	37	17.70 %	
not well/needs improvement	6	2.87 %	
<b>Number of respondents</b>	<b>209</b>		

Community / Interactivity			
Answer	Amount	Percentage	
excellent	4	1.92 %	
very good	51	24.52 %	
good	102	49.04 %	
fair	42	20.19 %	
not well/needs improvement	9	4.33 %	
<b>Number of respondents</b>	<b>208</b>		

20. The GSE Website has several features available. What is your opinion on the quality of these features?			
Main Page at <a href="http://www.gse.org">http://www.gse.org</a>			
Answer	Amount	Percentage	
excellent	16	7.62 %	
very good	65	30.95 %	
good	113	53.81 %	
fair	15	7.14 %	
not well/needs improvement	1	0.48 %	
<b>Number of respondents</b>	<b>210</b>		

### General GSE Information

Answer	Amount	Percentage	
excellent	10	4.74 %	
very good	61	28.91 %	
good	119	56.40 %	
fair	19	9 %	
not well/needs improvement	2	0.95 %	
<b>Number of respondents</b>	<b>211</b>		

### GSE News

Answer	Amount	Percentage	
excellent	11	5.29 %	
very good	61	29.33 %	
good	116	55.77 %	
fair	18	8.65 %	
not well/needs improvement	2	0.96 %	
<b>Number of respondents</b>	<b>208</b>		

### Online Events Agenda

Answer	Amount	Percentage	
excellent	19	9.09 %	
very good	71	33.97 %	
good	101	48.33 %	
fair	16	7.66 %	
not well/needs improvement	2	0.96 %	
<b>Number of respondents</b>	<b>209</b>		

### Online Membership Details

Answer	Amount	Percentage	
excellent	8	3.83 %	
very good	51	24.40 %	
good	116	55.50 %	
fair	32	15.31 %	
not well/needs improvement	2	0.96 %	
<b>Number of respondents</b>	<b>209</b>		

### Online Requirements Submission / Review

Answer	Amount	Percentage	
excellent	6	2.93 %	
very good	40	19.51 %	
good	116	56.59 %	
fair	34	16.59 %	
not well/needs improvement	9	4.39 %	
<b>Number of respondents</b>	<b>205</b>		

### Working Group listing per country

Answer	Amount	Percentage	
excellent	13	6.31 %	
very good	50	24.27 %	
good	102	49.51 %	
fair	33	16.02 %	
not well/needs improvement	8	3.88 %	
<b>Number of respondents</b>	<b>206</b>		

## GSE Regional Websites

### 21. How would you rate the following attributes as they apply ?

#### Content

Answer	Amount	Percentage	
excellent	5	2.43 %	
very good	59	28.64 %	
good	115	55.83 %	
fair	24	11.65 %	
not well/needs improvement	3	1.46 %	
<b>Number of respondents</b>	<b>206</b>		

#### Navigation

Answer	Amount	Percentage	
excellent	8	3.88 %	
very good	61	29.61 %	
good	109	52.91 %	
fair	24	11.65 %	
not well/needs improvement	4	1.94 %	
<b>Number of respondents</b>	<b>206</b>		

Speed			
Answer	Amount	Percentage	
excellent	12	5.85 %	
very good	73	35.61 %	
good	101	49.27 %	
fair	17	8.29 %	
not well/needs improvement	2	0.98 %	
<b>Number of respondents</b>	<b>205</b>		

Look and Feel			
Answer	Amount	Percentage	
excellent	5	2.44 %	
very good	51	24.88 %	
good	113	55.12 %	
fair	32	15.61 %	
not well/needs improvement	4	1.95 %	
<b>Number of respondents</b>	<b>205</b>		

Community / Interactivity			
Answer	Amount	Percentage	
excellent	5	2.45 %	
very good	47	23.04 %	
good	109	53.43 %	
fair	33	16.18 %	
not well/needs improvement	10	4.90 %	
<b>Number of respondents</b>	<b>204</b>		

22. The GSE Regional Websites have several features available. What is your opinion on the quality of these features ?			
Main Page			
Answer	Amount	Percentage	
excellent	10	4.83 %	
very good	67	32.37 %	
good	113	54.59 %	
fair	15	7.25 %	
not well/needs improvement	2	0.97 %	
<b>Number of respondents</b>	<b>207</b>		

General GSE Information			
Answer	Amount	Percentage	
excellent	10	4.81 %	
very good	59	28.37 %	
good	115	55.29 %	
fair	22	10.58 %	
not well/needs improvement	2	0.96 %	
<b>Number of respondents</b>	<b>208</b>		

GSE News			
Answer	Amount	Percentage	
excellent	7	3.38 %	
very good	59	28.50 %	
good	105	50.72 %	
fair	30	14.49 %	
not well/needs improvement	6	2.90 %	
<b>Number of respondents</b>	<b>207</b>		

Online Conference Agenda			
Answer	Amount	Percentage	
excellent	8	3.90 %	
very good	63	30.73 %	
good	107	52.20 %	
fair	23	11.22 %	
not well/needs improvement	4	1.95 %	
<b>Number of respondents</b>	<b>205</b>		

Information on Working Group meetings			
Answer	Amount	Percentage	
excellent	9	4.43 %	
very good	59	29.06 %	
good	102	50.25 %	
fair	23	11.33 %	
not well/needs improvement	10	4.93 %	
<b>Number of respondents</b>	<b>203</b>		

## GSE Requirements

23. If you do currently participate in GSE's Requirements process, how easy did you find GSE's online Requirements System ?

Answer	Amount	Percentage	
excellent	2	1.41 %	
very good	24	16.90 %	
good	63	44.37 %	
fair	39	27.46 %	
not well/needs improvement	14	9.86 %	
<b>Number of respondents</b>	<b>142</b>		

How valuable is this process to you as a GSE participant?

Answer	Amount	Percentage	
excellent	11	6.96 %	
very good	31	19.62 %	
good	67	42.41 %	
fair	38	24.05 %	
not well/needs improvement	11	6.96 %	
<b>Number of respondents</b>	<b>158</b>		

How likely are you to participate in developing a Requirement through GSE in the future?

Answer	Amount	Percentage	
excellent	8	5 %	
very good	31	19.38 %	
good	68	42.50 %	
fair	42	26.25 %	
not well/needs improvement	11	6.88 %	
<b>Number of respondents</b>	<b>160</b>		

How do you rate the response time from IBM on your submitted Requirements?

Answer	Amount	Percentage	
excellent	2	1.35 %	
very good	21	14.19 %	
good	53	35.81 %	
fair	45	30.41 %	
not well/needs improvement	27	18.24 %	
<b>Number of respondents</b>	<b>148</b>		

## The Role of IBM in Your Company

### 24. What is the approximate size of your company's total IT spends?

Answer	Amount	Percentage
--No selection--	13	5.94 %
< 1m Euros	28	12.79 %
< 2m Euros	11	5.02 %
< 5m Euros	21	9.59 %
< 10m Euros	23	10.50 %
< 20m Euros	24	10.96 %
< 50m Euros	21	9.59 %
> 50m Euros	78	35.62 %
<b>Number of respondents</b>	<b>219</b>	

### 25. What is the level of your involvement with IBM (as an approximate % of your IT spend)?


Answer	Amount	Percentage
--No selection--	17	7.76 %
< 5%	17	7.76 %
< 10%	14	6.39 %
< 20%	32	14.61 %
< 40%	40	18.26 %
< 60%	38	17.35 %
> 60%	61	27.85 %
<b>Number of respondents</b>	<b>219</b>	

### 26. What are your main interactions with IBM?


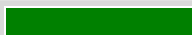


Answer	Amount	Percentage
--No selection--	6	2.74 %
Mainframes	150	68.49 %
Other hardware	14	6.39 %
Software/Middleware	33	15.07 %
Services/Consultancy	16	7.31 %
<b>Number of respondents</b>	<b>219</b>	





### 27. Which type of interactions with IBM, via GSE, do you find most valuable?





Answer	Amount	Percentage
--No selection--	11	5.02 %
Product oriented	137	62.56 %
Industry oriented	12	5.48 %





Business oriented	59	26.94 %	
<b>Number of respondents</b>	<b>219</b>		

### Enterprise Management Topics





28. Business Issues: How would you rate your interest in these topics ?			
Information Management			
Answer	Amount	Percentage	
high	66	31.28 %	
medium	100	47.39 %	
low	38	18.01 %	
none	7	3.32 %	
<b>Number of respondents</b>	<b>211</b>		





Security & Risk Management			
Answer	Amount	Percentage	
high	83	39.15 %	
medium	82	38.68 %	
low	37	17.45 %	
none	10	4.72 %	
<b>Number of respondents</b>	<b>212</b>		





Change Management			
Answer	Amount	Percentage	
high	51	24.29 %	
medium	107	50.95 %	
low	42	20 %	
none	10	4.76 %	
<b>Number of respondents</b>	<b>210</b>		





Quality Management			
Answer	Amount	Percentage	
high	63	30 %	
medium	104	49.52 %	
low	38	18.10 %	
none	5	2.38 %	
<b>Number of respondents</b>	<b>210</b>		





Productivity Management			
Answer	Amount	Percentage	




high	64	30.48 %	
medium	109	51.90 %	
low	30	14.29 %	
none	7	3.33 %	
<b>Number of respondents</b>	<b>210</b>		





Recruitment			
Answer	Amount	Percentage	
high	10	4.81 %	
medium	82	39.42 %	
low	85	40.87 %	
none	31	14.90 %	
<b>Number of respondents</b>	<b>208</b>		





Costs			
Answer	Amount	Percentage	
high	95	45.02 %	
medium	74	35.07 %	
low	33	15.64 %	
none	9	4.27 %	
<b>Number of respondents</b>	<b>211</b>		





29. Technology & Data Management: How would you rate your interest in these topics?			
Infrastructure			
Answer	Amount	Percentage	
high	121	56.81 %	
medium	74	34.74 %	
low	17	7.98 %	
none	1	0.47 %	
<b>Number of respondents</b>	<b>213</b>		





Application Development			
Answer	Amount	Percentage	
high	39	18.48 %	
medium	93	44.08 %	
low	66	31.28 %	
none	13	6.16 %	
<b>Number of respondents</b>	<b>211</b>		

Systems Management			
Answer	Amount	Percentage	
high	120	57.14 %	
medium	72	34.29 %	
low	18	8.57 %	
none	0	0 %	
<b>Number of respondents</b>	<b>210</b>		

Security			
Answer	Amount	Percentage	
high	87	40.85 %	
medium	93	43.66 %	
low	26	12.21 %	
none	7	3.29 %	
<b>Number of respondents</b>	<b>213</b>		

Mobile Services			
Answer	Amount	Percentage	
high	17	8.10 %	
medium	69	32.86 %	
low	90	42.86 %	
none	34	16.19 %	
<b>Number of respondents</b>	<b>210</b>		

Education/Skills			
Answer	Amount	Percentage	
high	42	19.81 %	
medium	116	54.72 %	
low	45	21.23 %	
none	9	4.25 %	
<b>Number of respondents</b>	<b>212</b>		

Encryption			
Answer	Amount	Percentage	
high	27	12.74 %	
medium	83	39.15 %	
low	82	38.68 %	
none	20	9.43 %	
<b>Number of respondents</b>	<b>212</b>		

## IT Topics / New GSE Services

### 30. Which hardware platforms does your Company use? (check all that apply)

Answer	Amount	Percentage	
IBM System z	190	89.62 %	
IBM System x	91	42.92 %	
IBM System p	120	56.60 %	
IBM System i	75	35.38 %	
Sun / Fujitsu	101	47.64 %	
HP / Compaq	118	55.66 %	
MAC	14	6.60 %	
<b>Number of respondents</b>	<b>212</b>		

### 31. Which client platforms does your Company use? (check all that apply)



Answer	Amount	Percentage	
Windows 2000	71	33.02 %	
Windows XP	202	93.95 %	
Windows Vista	49	22.79 %	
LINUX Red Hat	53	24.65 %	
LINUX Suse	72	33.49 %	
Other client Linux (specifiy client)	11	5.12 %	
<b>Number of respondents</b>	<b>215</b>		

### 32. Which server platforms does your Company use? (check all that apply)











Answer	Amount	Percentage	
System z	183	85.92 %	
AIX	146	68.54 %	
Mainframe Linux	66	30.99 %	
Windows	198	92.96 %	
Other server Linux (specifiy server)	64	30.05 %	
<b>Number of respondents</b>	<b>213</b>		

### 33. Define your IT oportunites / challenges for growth? (check all that apply)

Answer	Amount	Percentage	
IT optimisation & consolidation	160	76.92 %	
IT infrastructure management	144	69.23 %	
Linux	59	28.37 %	
Integrating business processes	79	37.98 %	










Grid computing	26	12.50 %	
Minimize operational costs	133	63.94 %	
<b>Number of respondents</b>	<b>208</b>		

**34. Business Solutions / Business Strategies - Please mark your interest in any of these topics:**

Answer	Amount	Percentage	
Server consolidations	140	70 %	
Enterprise Security & Authorisations	85	42.50 %	
Software Asset Management	46	23 %	
Secure B2B / B2C	36	18 %	
Documents Archival	45	22.50 %	
Compliance (Sarbanes Oxley, Basel2 etc.)	44	22 %	
Reducing costs	139	69.50 %	
Outsourcing	48	24 %	
Off-shoring	31	15.50 %	
Accelerating growth of storage (local, SAN)	51	25.50 %	
<b>Number of respondents</b>	<b>200</b>		

**Products / Product Strategies**



**35. Please mark your interest in any of these topics:**

Answer	Amount	Percentage	
High-end Servers (System z)	153	71.83 %	
Storage & Data Management	124	58.22 %	
Systems & Network Management	98	46.01 %	
Networks & Communication	52	24.41 %	
Mid-range servers (System i, p, x)	48	22.54 %	
WebSphere	74	34.74 %	
Web 2.0	34	15.96 %	
Internet Portal Technologies / Products	50	23.47 %	
Fast deployment of software	42	19.72 %	
<b>Number of respondents</b>	<b>213</b>		

































**About you**

**36. Gender**

Answer	Amount	Percentage
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Male	199	94.31 %	
Female	12	5.69 %	
<b>Number of respondents</b>	<b>211</b>		

### 37. Which of the following most closely matches your job role?

Answer	Amount	Percentage	
--No selection--	4	1.83 %	
Application Developer	3	1.37 %	
CA Technology Manager	0	0 %	
Chairman of the Board	1	0.46 %	
Chief Executive Officer	0	0 %	
Chief Financial Officer	0	0 %	
Chief Information Officer	7	3.20 %	
Chief Operation Officer	2	0.91 %	
Chief Technology Officer	0	0 %	
Consultant	26	11.87 %	
Data Centre Manager	5	2.28 %	
IT Architect	26	11.87 %	
IT Manager	26	11.87 %	
Managing Director	3	1.37 %	
Marketing Manager	2	0.91 %	
Network Telecom Manager	0	0 %	
Product Manager	1	0.46 %	
Project Manager	2	0.91 %	
Quality Manager	1	0.46 %	
Sales Manager	1	0.46 %	
Sales Rep.	1	0.46 %	
Security Manager	4	1.83 %	
Software Developer	1	0.46 %	
Software Manager	3	1.37 %	
Storage Manager	3	1.37 %	
Support Person	1	0.46 %	
System Administrator	17	7.76 %	
System Analyst	5	2.28 %	
Systems Engineer	24	10.96 %	
Systems Progr. Manager	4	1.83 %	
Systems Programmer	29	13.24 %	
Other, please specify	17	7.76 %	
<b>Number of respondents</b>	<b>219</b>		

**38. Which of the following most closely matches your area of professional responsibility?**

Answer	Amount	Percentage	
--No selection--	7	3.20 %	
Architect/Strategist	22	10.05 %	
Appl. Development	11	5.02 %	
CIO	8	3.65 %	
Computer Operations	5	2.28 %	
Consultancy	16	7.31 %	
Data Center	14	6.39 %	
Data Management	12	5.48 %	
Engineering/Tech.	7	3.20 %	
Managing Director	7	3.20 %	
Marketing	4	1.83 %	
Network	0	0 %	
Security/Audit	6	2.74 %	
SW Design and Dev.	4	1.83 %	
System Engineering	24	10.96 %	
Systems Programming	41	18.72 %	
Techn. Support and Service	14	6.39 %	
Training	5	2.28 %	
Other, please specify	12	5.48 %	
<b>Number of respondents</b>	<b>219</b>		

**39. Which of the following most closely matches your Company's industry or business sector?**

Answer	Amount	Percentage	
--No selection--	5	2.28 %	
Banking	57	26.03 %	
Computer-related Industry	41	18.72 %	
Consulting	18	8.22 %	
Education	5	2.28 %	
Engineering	0	0 %	
Food and Drink Industry	0	0 %	
Government	18	8.22 %	
Insurance	31	14.16 %	
Manufacturing	10	4.57 %	
Oil and Chemicals	0	0 %	
Other Finance	2	0.91 %	
Pharmaceuticals	3	1.37 %	
Public Utility	3	1.37 %	

Publishing	2	0.91 %	
Retail Stores	5	2.28 %	
Telecommunication	2	0.91 %	
Tourism	1	0.46 %	
Transport and Distribution	8	3.65 %	
Other, please specify	8	3.65 %	
<b>Number of respondents</b>	<b>219</b>		

#### 40. How many employees does your Company have?

Answer	Amount	Percentage	
--No selection--	7	3.20 %	
less than 100	22	10.05 %	
100 - 250	11	5.02 %	
250 - 500	17	7.76 %	
500 - 1'000	23	10.50 %	
1'000 - 2'000	21	9.59 %	
2'000 - 5'000	38	17.35 %	
5'000 - 10'000	15	6.85 %	
10'000 - 20'000	12	5.48 %	
20'000 - 50'000	25	11.42 %	
50'000 - 100'000	17	7.76 %	
more than 100'000	11	5.02 %	
<b>Number of respondents</b>	<b>219</b>		

#### 41. Did your Company merge with or acquire another company last year?

Answer	Amount	Percentage	
Yes	72	34.45 %	
No	137	65.55 %	
<b>Number of respondents</b>	<b>209</b>		